OSLER

SERVICE

Commercial Real Estate

With local expertise in every major Canadian market, our team advises on all aspects of real property.

Related Expertise

- Capital Markets
- Corporate and Commercial Disputes
- Financial Services
- Insolvency and Restructuring
- Mergers and Acquisitions
- Municipal, Land Use Planning and Development
- Private Client
- Public Private Partnerships (P3)
- Real Estate
- REITs
- Tax

While Canada offers a stable, low-risk environment for real estate development and investment, the sector continues to be influenced by a number of forces, including urbanization, demographic changes and technological advances. The successful execution of real estate transactions and investments requires the expertise of an experienced legal team with a keen understanding of those forces, one that anticipates potential issues and delivers integrated, innovative solutions.

Having played a principal role in several of the most transformational transactions in the Canadian real estate market, Osler's Real Estate Group helps clients navigate even the most complex real estate transactions. With local expertise in every major Canadian market, our team advises on all aspects of real property including:

- Acquisitions, dispositions and joint ventures, with particular expertise in portfolio transactions
- Investments, with particular expertise advising pension fund investors
- Development projects
- Capital markets transactions, with particular expertise creating and advising REITs
- Financing arrangements
- Commercial leasing (retail, office and industrial)
- Asset and risk management
- Infrastructure projects

Our real estate lawyers possess both technical savvy and practical knowledge, and have earned the unparalleled reputation of being successful negotiators and creative problem solvers. The long-term relationships we build with our clients are based on collegiality and trust, a deep understanding of our clients' businesses and an in-depth knowledge of the complexities of the Canadian real estate sector. Our clients benefit from that knowledge, as well as Osler's expertise in areas that intersect with the real estate industry, including capital markets, tax, alternative investment, corporate governance, construction, environmental, infrastructure and U.S. law.

Key Contacts

CHAIR

Paul Morassutti
Partner, Real Estate, Toronto

Awards and Recognition

- Recognized in Real Estate (Nationwide; Ontario; Alberta).

  —CHAMBERS CANADA: CANADA'S LEADING LAWYERS FOR BUSINESS
- Recognized in Property Development (Toronto, Ontario); Property Leasing (Toronto, Ontario).

  —THE CANADIAN LEGAL LEXPERT DIRECTORY
- Recognized in Real Estate.

  —LEGAL 500