

Outsourcing

Osler's distinguished team of advisors offers practical guidance to help clients achieve their outsourcing goals.



Osler's internationally recognized outsourcing advisory team has decades of industry-leading experience in helping our clients achieve their outsourcing goals. We provide cost-effective, value-added and practical legal advice, anchored by mutual trust, open communication and close personal relationships with our clients. Our success has been built upon the following differentiating factors:

- **Relationships** – We understand that successful outsourcing is based on a "win-win" collaboration between the service provider and the customer.
- **Facilitative approach** – We have earned a reputation for having a practical and facilitative approach to negotiations.
- **Industry insight** – Our lawyers are leaders in a variety of industry organizations, gaining them exposure to substantial state-of-the-art industry insights and trends.
- **Cost effectiveness** – We understand the importance of delivering value. We work with our clients to develop fee estimates and strategies for ensuring legal costs are consistent with our clients' expectations.
- **Experience** – Our lawyers have been advising customers and service providers in significant outsourcings for 25 years.

We specialize in outsourcing in the following sectors:

- Information technology
- Financial services
- Transportation and logistics
- Health Care
- Government
- Manufacturing
- **General business processes**

Key Contacts



Wendy Gross
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Awards and Recognition

- **Chambers Canada: Canada's Leading Lawyers for Business:** Recognized in Information Technology (Band 1)
- **Chambers Canada Awards 2019:** Osler named 'Technology Law Firm of the Year' at Chambers Canada Awards
- **Chambers Global: The World's Leading Lawyers for Business:** Recognized in Information Technology (Band 1)
 - "The talent and dedication of Osler's practitioners have really impressed me."
 - "They are very solution-oriented, technical, knowledgeable and up to date."
- **The Canadian Legal Expert Directory:** Recognized in Technology Transactions (Toronto, Ontario; Montreal, Quebec; Ottawa, Ontario)
- **Legal 500:** Recognized in Public Procurement; Technology (Tier 1)