# OSLER

**INDUSTRY**

# Technology

Our team works with technology companies as they progress on their journey from small start-ups to international corporations.



## Related Expertise

- Agtech

- Artificial Intelligence

- Cleantech

- Commercial Technology Transactions

- Digital Assets and Blockchain

- Drones

- Fintech

- Intellectual Property

- Privacy and Data Management

In the rapidly evolving technology sector, your company must be nimble and ready to act so you can enable — and respond to — innovation and market changes. That means keeping up with the technology advances of not just today and but tomorrow, and doing so in a way that keeps your business relevant and competitive while still meeting (and surpassing) your business objectives.

From machine learning and artificial intelligence to quantum computing to biotechnology to edge computing to advanced robotics to technologies we can't even name yet, your business needs to be at the forefront of research, development, deployment and commercialization, and you need a legal partner that can keep up with you and support you every step of the way.

## How we can help

We recognize that both emerging startups and established incumbents in this space need legal guidance. Osler can help by providing direction, solutions and connections at every stage of your growth and development.

As your company grows and becomes established, we provide strategic insights that leverage technology as an integral part of your operations by providing access to our commercial technology and outsourcing services, including IT contracting, complex services agreements, privacy and data protection, and general corporate and commercial matters. Osler has also represented some of the largest technology firms in the world, from social media ventures industry veterans, in litigation matters concerning data protection, privacy, class actions and more. We leverage our considerable experience and team of strong negotiators to deliver the best commercial terms.

Emerging and high-growth ventures in the tech sector especially benefit from the knowledge and expertise our lawyers possess in the broad range of general business practices from corporate and tax structuring, to financing, to intellectual property, to employment-related issues.

Osler is there as a trusted partner no matter how your business evolves. Our broader team of experts provides emerging and growth-stage technology ventures with a valuable connection to our network of potential funders as well as a conduit to capital. We can also

provide strategic leadership in possible acquisitions if your company is looking to expand but can also help with an exit plan if you are looking to sell.

## Key Contacts

### Chad Bayne
Partner, Emerging and High Growth Companies, Toronto

### Wendy Gross
Partner, Technology, Toronto

### Mark Longo
Vancouver Managing Partner, Vancouver

## Awards and Recognition

- **Chambers Canada: Canada's Leading Lawyers for Business:** Information Technology (Band 1), Startups & Emerging Companies (Band 1)
  - "The service has been absolutely excellent. The lawyers are responsive, they always meet their time commitments and they are knowledgeable."
  - "Their strengths include deep expertise in competition, IP and privacy law. They also have excellent drafting and negotiation sills for complex IT transactions."
  - "Go-to firm for complex or bespoke work."
  - "They're a top-notch firm – they deliver sound, practical advice and understand the needs of our business."

- **Chambers Canada Awards**: Osler named 'Technology Law Firm of the Year', 2019

- **Chambers Global: The World's Leading Lawyers for Business:** Recognized in Information Technology (Band 1)

- **The Canadian Legal Lexpert Directory:** Recognized in Computer & IT Law; Technology Transactions (Montreal, Quebec; Ottawa, Ontario; Toronto, Ontario)

- **The Lexpert Guide to the Leading US/Canada Cross-border Corporate Lawyers in Canada:** Osler lawyers recognized in Technology Transactions

- **Legal 500:** Recognized in Technology (Tier 1)