

Simon Dodd

Director, Client and Business Development

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Vancouver

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As Director, Client and Business Development in Osler’s Vancouver office, Simon partners with lawyers and firm leadership to design and implement strategies that deepen client relationships, support clients’ business objectives, and deliver value.

Since joining Osler in 2022, he has helped build on the foundations established when the office opened in 2015 by leading initiatives with key industry organizations, accelerators, incubators, and boards of trade, and by overseeing the firm’s local seminar and client event programs.

Simon provides strategic business development guidance to practice groups across Vancouver and works one-on-one with lawyers to develop and execute practical, market-aware personal business plans aligned with the firm’s priorities. At the national level, he helps shape the strategy and growth of Osler’s Alumni Network, strengthening long-term relationships with former colleagues and supporting the firm’s broader business development efforts.

Before joining Osler, Simon spent 13 years with one of Africa’s leading independent corporate law firms, gaining deep experience in client development within a competitive professional services environment. Outside of work, he plays trumpet in a community wind band and enjoys exploring British Columbia’s hiking and cycling trails, as well as running and swimming.

Credentials

Education

University of Cape Town, LL.B.

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Languages

- English
- Afrikaans