



Montréal Office

Proud to celebrate 15 years... and counting!

Osler is proud to have contributed to Québec's dynamic and diversified economy over the past 15 years and will continue to do so for many years to come. With more than 150 years of experience in delivering exceptional legal services to our clients, Osler has been consistently recognized as a leader in Canadian business law. Our Montréal office has played a pivotal role in some of the country's most significant and complex transactions. Each year, we represent many of Québec's leading companies, well-established small-to-medium enterprises, start-ups and investors in a range of industries, including technology, biotechnology, gaming, retail and life sciences.

WHY OSLER?

Your business, our priority

- Our service is tailored to meet the unique needs of mid-market companies.
- We manage costs by using the right level of expertise for the various elements of a legal project.
- We maintain the utmost accountability and transparency in managing your legal project.
- We partner with you to achieve your objectives in a cost-effective and collaborative manner.

One-firm approach

- Our collaborative "one-firm" approach draws on the expertise of more than 400 lawyers to provide responsive, proactive and practical legal solutions driven by the business needs of our clients.
- Clients have easy access to the best legal experts across the country.

One-stop advantage regarding cross-border matters

- Combining our Canadian and U.S. business law services gives our clients a significant "one-stop" advantage. Clients receive integrated cross-border legal advice, eliminating the need to retain both Canadian and U.S. counsel. Matters are handled more effectively at a lower cost from one firm.
- Our Montréal team is able to act as a French intermediary to guide you in your U.S. legal requirements.
- Our team of cross-border legal experts in Osler's New York office specializes in banking and finance, private M&A and general corporate, U.S. securities and U.S. tax.

Relationship management

- We act as your strategic partner to engage quickly, efficiently and effectively to meet the needs of your business.
- We offer customized communications and reporting plans for complex matters.
- We are the first Canadian firm to have introduced and promote a formal client feedback process to provide the input necessary to continuously improve.

Fees that suit your needs

- Developing alternative fee arrangements is a standard part of how we do business, in all practice areas and on all matter types.
- Project managers and pricing specialists effectively manage the cost of our services in order to involve lawyers with the required level of expertise and experience.

Community engagement

- Our lawyers and staff volunteer their time and talents to many diverse community-based organizations throughout the year. Osler held its fourth Community Day on June 1, 2016. On that day, close to 80 lawyers and staff lent a helping hand to three not-for-profit organizations in Montréal.
- Osler's Montréal office has raised more than 1.5 million for United Way over the past 15 years.
- Osler's pro bono contributions reach nationwide. We are proud to be associated with the many enterprises, both public and private, that do important work in our communities every day.

Diversity

- Osler is proud to have been named one of Canada's Best Diversity Employers (2016).
- We are one of the first law firms in Canada to establish a formal Diversity Committee.

CONTACT US

For more information, please visit osler.com or contact:

Shahir Guindi

Montréal Managing Partner
514.904.8126
sguindi@osler.com

EXAMPLES OF RECENT WORK

AxesNetwork Solutions Inc. in its private placement of Class D preferred shares to Anges Québec Capital, angel investors, Fonds FSIT and Fier Succès

DalCor Pharma in its Series A and B preferred share financings

DAVIDsTEA Inc. in its initial public offering, its listing on the NASDAQ and its operating financing

Innova Gaming Group Inc. in its initial public offering and listing on the TSX

iNovia Capital Inc., in connection with the formation of its new venture capital fund, iNovia Investment Fund 2015

The Toronto-Dominion Bank in the secured financing of Lasik MD

The Bank of Montreal in the secured financing of Supremex Inc.

Les Studios Moment Factory Inc., in connection with loans granted by CDP Investments Inc. and from CDPQ Fixed Income II Inc. and a capital investment by CDP in a subsidiary of Moment Factory

TELUS Corporation in connection with its 2015 acquisition of a 20% interest in Alithya, a Québec-based IT and consulting services provider

TeraXion Inc. in its sale to Ciena Canada, Inc. of TeraXion's high-speed photonics components assets

TPG Capital LP in connection with its acquisition of Cirque du Soleil, the most important private investment transaction completed in Quebec in 2015, and the related acquisition financing