



Geoffrey Taber
Partner, Corporate

KEY CONTACT:
Emerging Companies

KEY CONTACT:
Life Sciences

KEY CONTACT:
Venture Capital

CONTACT INFORMATION
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BIOGRAPHY

AREAS OF EXPERTISE

- Asia 亚洲
- Corporate Finance and Securities
- Emerging Companies
- FinTech
- Insolvency and Restructuring
- Life Sciences
- Mergers and Acquisitions
- Technology
- Venture Capital

BAR ADMISSION

Ontario, 1987

EDUCATION

- University of Toronto, LL.B.
- Princeton University, B.A. (History)

LANGUAGE(S)

English

Geoff practices corporate and securities law as a Partner at Osler, Hoskin & Harcourt LLP.

Geoff's practice focuses on private & public financings, M&A transactions and strategic commercial matters in the technology sector. As a founder and co-Chair of Osler's Emerging Companies Group, he has been involved in hundreds of venture capital financings and numerous public & private M&A transactions, including as outside counsel to Google in connection with its Canadian M&A activities and other matters. Other recent transactions include representing Profound Medical Inc. in its successful private placement and going public transaction; a syndicate led by OTPPB in the \$1.1B acquisition of Q9 Networks; and CTL Corp. in connection with its sale to Industrial Alliance.

Geoff advises emerging and later stage companies active in the tech sector as well as the VC investors that finance those businesses. Geoff is one of the founders of the Creative Destruction Lab (CDL) program at the Rotman School of Business and leads Osler's support for the CDL and also The Next 36, Canada's Entrepreneurial Leadership Institute. Geoff is also central to Osler's involvement with and support for the C100 and CIX as part of his and Osler's support of the Canadian technology ecosystem.

As former managing partner of Osler Singapore, Geoff has extensive experience advising North American clients on transactions in the Asia-Pacific region, including India, Singapore, Sri Lanka and Indonesia. Geoff is recognized in *Lexpert*, *Best Lawyers* and *Martindale-Hubbell*.

Geoff attended Princeton University (A.B., History) and the Faculty of Law at the University of Toronto (LLB).

DEALS & CASES

- American Capital Ltd. and its Canadian Portfolio Company in its Sale of Service Experts
- **Google Inc.** in multiple acquisitions of Canadian technology businesses, including Bufferbox, mDialog, PushLife, PostRank, Bump Technologies, SocialDeck and Synergyse.
- **Ontario Teachers' Pension Plan** in connection with their joint acquisition of Q9 Networks with Bell Canada, Providence Equity Partners and Madison Dearborn Partners for approximately C\$1.1 billion.
- **Profound Medical Corp.** in connection with its \$24 million private placement and going public transaction on the TSX Venture Exchange.
- **Madison Dearborn Partners** in its investment in Complete Innovations (CI), one of North America's fastest growing providers of fleet telematics and mobile workforce technology.
- **CTL Corp.** and its shareholders in the 2015 sale of CTL, the largest privately-owned consumer vehicle financing company in Canada, to Industrial Alliance.
- **InterTAN Canada Inc.** (Circuit City's Canadian subsidiary) in its CCAA proceedings and the sale by it, under a Court-supervised auction process, of all of the assets of The Source by Circuit City to Bell Canada.
- **Epocal Inc.** in connection with the structured acquisition transaction pursuant to which Inverness Medical Innovations (now Alere) acquired Epocal.
- **SonoSite Inc.** in its June 2010 acquisition of VisualSonics, Inc. for US\$71 million.
- **Traxtal Inc.** and its shareholders in the sale of this innovative medical technology company to Philips.
- **Affinium Pharmaceuticals** in its BIA proposal that resulted in a VC-sponsored recapitalization and a subsequent \$18 million exchangeable share financing to fund clinical trials of resistance-proof oral antibiotics.

INDUSTRY RECOGNITION

- *The Best Lawyers in Canada*, 2010-2017, recognized in the area of Technology.
- *The Canadian Legal Expert Directory*, 2014-2016, Consistently Recommended in the area of Technology Transactions.
- *The Canadian Legal Expert Directory*, 2014-2016, Repeatedly Recommended in the area of Corporate Mid-Market.
- *The Canadian Legal Expert Directory*, 2014-2016, Repeatedly Recommended in the area of Private Equity.
- *The Canadian Legal Expert Directory*, 2015-2016, Repeatedly

- Recommended in the area of Corporate Commercial Law.
 - *The Canadian Legal Lexpert Directory*, 2016, Repeatedly Recommended in the area of Mergers & Acquisitions.
 - *The Lexpert Guide to the Leading US/Canada Cross-border Corporate Lawyers in Canada 2013: Technology Transactions*
 - *Martindale-Hubbell*
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IN THE MEDIA

- Chasing tech work, Canada's law firms embrace innovation
 - Financing business deals means mastering a delicate dance
 - Thirty-five Osler lawyers featured in Lexpert's 2013 Guide to the Leading US/Canada Cross-Border Corporate Lawyers in Canada
 - Private Equity at a Crossroads
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AFFILIATIONS

- American Bar Association
 - Canada-India Business Council
 - Canadian Venture Capital and Private Equity Association
 - New England-Canada Business Council
 - Law Society of Upper Canada
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PUBLICATIONS / EVENTS / EDUCATION

Geoff is a regular speaker at conferences relating to private financings, mergers and acquisitions and corporate finance and has participated in forums on many topics.

RELATED RESOURCES

- "Taxation and innovation: Striking the right balance", Guide: Dec 9, 2015 (co-author)
- "Canada's Technology Renaissance", Guide: January 2014 (co-author)