



Bavia Bisetty*

Partner, Real Estate

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Vancouver

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Calgary

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Bar Admission: Alberta, 2014 | Ontario, 2011 | British Columbia, 2008 | South Africa, 2000
*law corporation

Areas of Expertise

- REITs
- Renewable Energy
- Real Estate
- Infrastructure
- Environmental
- Construction
- Financial Services
- Commercial Real Estate

Bavia Bisetty is a Partner in Osler’s Real Estate Practice Group with a fully integrated Western Canada focus on commercial real estate. She practices in both the Vancouver and Calgary offices.

Bavia has a national profile in the industry having worked at major national firms in Vancouver, Toronto and Calgary and this insight and experience allow her to comfortably navigate transactions across the country in a way that suits the style of counsel and stakeholders in each of those markets. Her practice encompasses all areas of commercial real estate including acquisition and disposition transactions, commercial leasing, infrastructure and P3 projects, development, financing, co-ownership and joint ventures, as well as addressing environmental matters and risk allocation regarding contaminated sites.

Bavia acts for pension funds and their advisers, REITs and private investors on the acquisition, disposition, financing and development of land, office, retail and industrial properties. She provides advice to owners, investment advisers and brokers regarding ongoing asset and property management and a host of matters relating to the ownership and management of all real estate asset classes. Bavia has significant experience in commercial leasing transactions for office, industrial and retail properties, as well as ground lease arrangements on First Nations’ land. She has represented both landlords and tenants in drafting and negotiating leases and related agreements.

Bavia is actively involved in industry organizations, is a strong mentor to young lawyers and has served on various not-for-profit and real estate sector groups.

Awards and Recognition

- **Chambers Canada: Canada’s Leading Lawyers for Business:** Recognized in Real Estate (British Columbia)
 - *“She is my go-to. She is a highly capable negotiator and very accomplished when it comes to dealing with large and complex commercial real estate matters.”*
 - *“Bavia was very calm and collected in an environment that was fairly hostile and one-sided. With her depth of knowledge, we were able to come to an amicable solution.”*
 - *“Professional, practical, savvy.”*
 - *“She’s excellent under any definition and it’s a pleasure to put my trust in her.”*
- **Euromoney’s Women in Business Law Americas Awards:** Real Estate Lawyer of the Year 2021
- **Lexpert: Zenith Award:** Recognized for pro bono work for the Vancouver Hospice Society

Community Involvement

- Served on the Governance Committee for Urban Land Institute, Alberta.
- Served on the Board of Directors of the Vancouver Public Library Foundation.
- Served on the Board of Directors of Calgary Bridge Foundation for Youth (CBFY), a charitable not-for-profit organization providing settlement services to immigrant and refugee youth.
- Served on the Membership Committee of CREW Vancouver, a non-profit association that brings together prominent women in the commercial real estate industry.

Credentials

Education

- Osgoode Hall Law School, Mining Law, 2013
 - Federation of Law Societies of Canada, Ottawa, LLB Certificate of Qualification, National Committee on Accreditation
 - University of KwaZulu-Natal, Durban, South Africa, B.Proc./LLB
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Languages

- Afrikaans
- English

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Professional Affiliations

- International Council of Shopping Centers (ICSC)
- Urban Land Institute (ULI), Alberta
- Commercial Real Estate for Women (CREW)
- NAIOP Commercial Real Estate Development Association
- Law Society of British Columbia
- Law Society of Ontario
- Law Society of Alberta
- Canadian Bar Association